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Israeli court says no to forum selection clause in clickwrap agreement

by Omer Tene, posted on September 19, 2011 - 2:55pm

In a highly important decision, the Tel Aviv District Court annulled this week a forum selection clause in a clickwrap contract, holding the user was not sufficiently aware of the choice of foreign forum nor of the fact he was contracting with a foreign company; and has not clearly consented to such choice.

In Civ. (Tel Aviv) 1963-05-11 Malka v. Ava Financial, defendants moved for summary judgment against the plaintiff, user of their foreign exchange trading platform, on the basis of an English forum selection clause in a clickwrap contract. Plaintiff sued defendants for conflicts of interest and multiple violations of Israel's financial trading regulations. Defendants, most of whom are Israeli residents, argued that the plaintiff entered into a contract with a British Virgin Islands company choosing English law and venue for any future litigation.

Plaintiff argued that the forum selection clause was "hidden" in an online contract whose terms he never read. In addition, he argued that such choice constitutes an "unfair term" in a contract of adhesion under the Standard Form Contract Act, 1982, Israeli Courts have broad powers to uphold, strike out, or amend unfair clauses in standard contracts ("blue pencil rule"). The Standard Form Contract Act enumerates a list of contractual provisions which are presumptively unfair, including unreasonable or unilateral forum selection (but

The court rejected the defendants' reliance on the forum selection clause, effectively establishing Israeli jurisdiction over the case. An important factual holding of the court is that plaintiff did not personally set up his online account on the defendants' platform, but rather had it set up by an agent of the defendants. Consequently, plaintiff's assertion of lack of knowledge of or consent to the forum selection clause held sway.

Regardless of the fact-specific holding, certain statements of the court are extremely important for non-Israeli companies entering into clickwrap or browsewrap agreements with Israeli customers. The court (Judge Ruth Ronen) stated that while "non est factum" arguments with respect to signed agreements must be interpreted restrictively, a party relying on a contract must produce a signed document evidencing the counterparty's agreement. In an online setting, a party's intent to enter into a contract can be established by showing that such party was informed of (i.e., read) the terms of the agreement and actively expressed his consent to be bound by them.

The court held that clickwrap agreements better evidence a consumer's consent than browsewrap agreements. If clicking on a link is required to view the terms of the contract, such link must be featured prominently for consumers to see. (The court even states that in the online environment, viewing additional linked documents is easier than in the offline world).

The court held that a foreign forum selection clause is acceptable only where one of the parties to the agreement is non-Israeli (i.e., a contract between strictly Israeli parties should not point to a foreign forum). In this case, the court held (based on its factual holding above), that the plaintiff was not informed of and did not intend to agree to selection of a foreign forum. The court added that had the plaintiff agreed to such selection, defendants would still need to cross the hurdle of the Standard Contract Act; yet given the English choice of law clause, they would have been able to try to prove that under English law, a mechanism similar to Israel's Standard Contract Act did not exist. Reading between the lines, it is evident that the court is readier to heed a foreign choice of law clause (the court assumes it would be enforceable in the present case) than a foreign forum selection provision.

This is an interesting case - another in a long line of jurisprudence, in Israel and abroad, discussing the enforceability of clickwrap contracts generally, and foreign choice of law and forum selection clauses in particular.

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Substantive Tags: intellectual property, privacy
Free tags: choice of law, e-commerce, forum selection, israel, online contracts

comentario Comment by Pablo Palazzi (not verified), posted September 20, 2011 - 7:28am

Nice case and comment!
I assume the result would be the same in Argentina,
Pablo

"The court held that a Comment by **Zohar** (not verified), posted September 21, 2011 - 4:16am

"The court held that a foreign forum selection clause is acceptable only where one of the parties to the agreement is non-Israeli (i.e., a contract between strictly Israeli parties should not point to a foreign forum)."

Does this apply only to standard form contracts or to contracts in general?

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